

# **PACK**

WHAT IS A BOAT CLUB MEMBERSHIP?

### HOW DOES BOAT MEMBERSHIP WORK?



HOW OFTEN CAN I GET OUT ON THE WATER?

- Members receive 8 sessions per month, 4 Weekend & 4 Weekday. Everyday is broken down to 3 sessions, sunrise -12.00, 12.30 - 16.30, 17.00 - 1 hr Pre Sunset. Back to back sessions can be booked if longer time on the water is required.
- If members use up all their sessions additional ones can be booked within 24 hours via the booking app for a fee of £60.

New Wave Club Boat Memberships are designed for people looking to enjoy Boating without the cost and hassle associated with ownership.

A new member will be put on a 2 day RYA Powerboat Level 2 Course to give them the skills and competence to enjoy our fleet of boats, then further boat specific inductions to make sure they are comfortable across the different vessels. This is done in house by our RYA Training team which has succesfully be training new boaters for over 16 years. Members can then enjoy the boats, taking out friends / family without the supervision of a skipper.

Once signed up members pay a fixed monthly fee + the fuel they use each session, we cover Mooring, Insurance, Maintenance, Depreciation, Harbour Permits.

## WHAT IS AVAILABILITY LIKE?

This is the number one question we get asked. In short it is great. We monitor membership numbers to ensure this stays like this. We are so confident of this we are happy to put you in touch with current members.

### BOAT ONLY MEMBERSHIP OPTIONS

We have two different membership options available for those looking for just Boating. Please note the joining / training fee is only paid on initial signup and not consecutive years at renewal. Please chat to us about options if possibly considering a membership through your business as this is very popular amongst our members.



### PLATINUM BOAT MEMBERSHIP

Access to all boats including Flagship Axopar



### GOLD BOAT MEMBERSHIP

Access to all boats excluding the Axopar

£

ONE OFF JOINING / TRAINING FEE - £2,500

MONTHLY FEE £725

£

ONE OFF JOINING / TRAINING FEE - £1,500

MONTHLY FEE £,545

All Memberships are on a rolling 12 month Contract. Members can pay upfront or via Direct Debit. If via Direct Debit a 5% additional Fee will be charged. All Members will also be required to pay a £1000 Security Deposit for Gold membership or £2000 for Platinum Membership, which is held for the duration of the membership.

# COMBINED BOAT & JETSKI MEMBERSHIP OPTIONS

We have two different membership options available for those looking looking to combine Jetski and Boat usage as below.









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### THE FLEET

# MEMBERS HAVE ACCESS TO A GREAT VARIETY OF BOATS WHCH TICK THE BOX FOR ALL DIFFERENT TYPES OF ADVENTURE ON THE WATER.



### **NIXIE - AXOPAR 28 CABIN**

Our Flageship vessel the Axopar 28 Cabin is a fantastic all season boat. The upfront seating can be setup with a table or large sunpad, heated cabin for seating 6 people and separate Toilet cabin for those longer days out on the water.

Roof bars to carry our Club Paddleboards are also a great way to enjoy time out on the water.

A great boat for longer coastal adventures all times of the year.'

Max Persons onboard - 6 Operating Area - A + B + C Membership Level - Platinum

### **KIKI - ANTARES 7 CABIN**

The Beneteau Anatares 7 is another great option for getting out on the water in a range of conditions with a large cabin and seperate onboard toilet. The rear cockpit with centre table gives a variety of options for socialising and entertaining friends or keeping younger kids safely 'inside' the boat.

Another great option to enjoy all year round boating.

Max Persons onboard - 6 Operating Area - A + B Membership Level - Gold



### THE FLEET

### **COCO - BRIG EAGLE 6.7**

The perfect family RIB for watersport adventures, the Eagle 6.7 is built for long days on the water. Fast and responsive, this 7m inflatable provides exceptional comfort and fantastic fuel efficiency, plus enough space for carrying up to 6 passengers, a large front sun pad, rear fold out table for a relax or spot of lunch out on the water.

A perfect option for exploring the Jurassic Coastline or anchoring up off the Sandy Beaches for a swim and lunch. The fresh water shower is a great addition for a post swim cleanse.

Max Persons onboard - 6 Operating Area - A + B Membership Level - Gold



### **RIBTASTIC - RIBEYE 785**

With capacity to seat up to 12 People, a deep V Hull and powerful but economical Honda 225 engine, our Ribeye is great for taking a larger group of friends or family for a longer cruise along the coastline or lunch over on the Isle of Wight.

A popular choice for our member Solent Explorer Trips during which one of our expert Instructors will help members explore coastline and harbours further afield.

Max Persons onboard - 12 Operating Area - A + B Membership Level - Gold

### THE FLEET

### **POPPY - CORSIVA 595**

This boat has plenty of different ways to configure it, whether for a social picnic around the central table or the full size front sunbed for a cheeky sunbathe around the back of the Islands in Poole Harbour. The swim platform and extendable ladder also make it the perfect boat for families with younger children.

Poole Harbour is the second largest natural Harbour in the world and this boat is a fantastic way to explore it.

Max Persons onboard - 6 Operating Area - A Membership Level - Gold





### THE JETSKI FLEET

Remember New Wave Club isn't just all about Boats, we have several members who enjoy getting out on the water on a Jetski as well, this maybe for one of our member cruises to explore a new bot of coastline, a spot of fishing or simply a blast out to clear away the cobwebs.

If looking to combine a boat and jetski membership we have a fantastic fleet of 9 Seadoo Gti and GTX's jetskis.

### PADDLEBOARDS & TENDER

Members have access to two PaddleBoards to take out on the boats as well as a Tender should they want an easier way to row ashore when at anchor.



### **OUR LOCATION**

New Wave Club Home Base is Port of Poole Marina, Poole Harbour.

This is the closest Marina to the main channel and an ideal spot for exploring the harbour and or local coastline including the stunning jurassic coast.

#### 3 Big Advantages of our Location:

- Boats are available to use at all states of tide, even a spring low.
- No bridges to wait for and therefore having to time your departure and return
- Centrally located in harbour, so just a short distance to either head out onto coastline or explore around the back of the islands.



#### Marina Facilities:

- Secure on-site Parking
- Changing and shower facilities
- Outside seating drinks / BBQ area.
- Club Room / Conference Room



#### **Alternative Locations:**

We commonly get enquiries for other locations to add a boat, please do let us know if this is the case because if we can get enough demand in a new area this is always a possible option.

### MEMBER EVENTS

WE RUN REGULAR MEMBER EVENTS WHICH ARE A GREAT OPPORTUNITY TO EXPLORE PLACES FURTHER AFIELD IN THE COMFORT OF A GROUP.

Example Trips include:

Needles, IOW Breakfast Trip

A morning run over to the Needles, Isle Of Wight,

stopping into Cowell Bay for a bit of breakfast before cruising back over and arriving back to Poole Harbour for lunchtime.





Jurassic Coast Explorer Trip

A chance to explore the more rugged Jurassic Coast with the safety of an Instructor and other riders present. Weather dependent we aim to get down to the famous Durdle Door and Lulworth Cove.



Morning Fishing and Lunchtime BBQ of Catch of the Day

The opportunity to receive some top tips from our resident professional Fisherman in the marina and then attempt to put our new found skills into Practice. Followed by a BBQ and Lunch in the marina to cook up whatever has been caught





### **CLUB VS OWNERSHIP**

STILL UNDECIDED? TAKE A LOOK AT OUR COST VS OWNERSHIP ANALYSIS TABLE BELOW TO SEE THE SAVINGS A CLUB MEMBERSHIP WILL BRING.

### Axopar 28 Cabin

Purchase Cost £150,000 +
Depreciation 10% £15,000 per year
Mooring Cost £8,000 Per year
Servicing Costs £1,500 Per year
Insurance Costs £1,500 Per year
Lift & Clean £1,000 Per Year

Annual running Cost - £27,000

A Brief Insight into the typical costs associated with ownership.

Further additional costs not show above include Harbour Dues, Sea Start Break down Cover,

### Brig Eagle 6.7

Purchase Cost £60,000

Depreciation 10% £6000 per year

Mooring Costs £5,000 per year

Servicing Costs £1000 per year

Insurance Costs £1000 per year

Annual running cost - £13,000

A Brief Insight into the typical costs associated with ownership.

Further additional costs not show above include Harbour Dues, Sea Start Break down Cover,

### Platinum Membership

£8,700 Per year

Membership Boating is a refreshing and hassle free alternative to  ${\it traditional\ ownership}.$ 

### Gold Membership

£6,540 per year

Membership Boating is a refreshing and hassle free alternative to traditional ownership.





#### How does it work?

All Boat memberships are based on an annual 12 month contract. Members can sign up at any point of vyear. Our RYA Powerboat Training runs all yea round to assist in this process.

#### How many sessions do I get?

Every Member will be allocated 4 weekend (Peak) and 4 weekday (off-peak) sessions per month.

Everyday is broken down into 3 sessions - (Sunrise - 12.00) (12.30 - 16.30) (17.00 - one hour before sunset) Back to Back sessions can also be booked if you require a full day out on the water.

Please note the boats can not be operated in the dark so morning and evening session length will vary slightly in length but the majority of usage will fall within British Summer Time so should give plenty of before and after work session opportunities.

Members can purchase additional sessions (£60 per session for Gold boats and £150 for the Axopar) if required within a 24 hour period and a Boat is free.

#### How do I book my sessions?

We continually invest in our bespoke Booking App based booking system to give members an even better experience and flexibility.

When you join you will be given access to the booking system which is optimised to work on a phone/tablet or computer. Once your session is booked you will simply collect your key from our secure Key safe for your session.

#### What is availability like?

This is the number one question we get asked, the short answer is fantastic.

We closely monitor our vessel to member ratios, and have developed our booking system to suit allow members to book up to 2 months in advance or last minute even after a session has started.

We have been running our Jetski and Boat Club since 2009 and have gained valuable experience of how to provide the best service for our members.

If still undecided we would be happy to put you in touch with some of our current members.

### Are there any other costs involved?

The only other cost involved will be that of the fuel you use. At the end of every session each member will be responsible for recording the fuel they use. If under 50 Ltrs we will refuel the boats for you at the local Marina Fuel Rate. If over 50 Ltrs we request you refuel or we can do it but add a £30 surcharge.

We also take a £1000 damage security deposit for Gold Boat Membership or £2000 for Platinum Boat Membership, please remember this is a deposit and should you not damage the boat in any way it will be returned to you at the end of your membership.

#### Can I put the membership through my business?

Yes, this is a very common practice across our boat members, please check with your own accountant for further information.

#### Can members tow waterskiers, wakeboarders or inflatables behind the Boats?

Yes you can tow waterskier and wakeboarders if additional training is undertaken. Unfortunately we do not allow you to tow inflatables behind the boats.



#### Is there any safety equipment on the boats?

All our club boats are either MCA Coded or local council coded and therefore carry a full range of safe equipment on board including lifejackets. The only additional safety equipment you may require is life jackets for children.

#### How many people can I take on the boats with me?

Please take a look at our fleet information as this varies per boat.

### I have already completed my RYA Powerboat Course, does this reduce my joining fee?

It will reduce the joining fee by 15% but despite completing the Course we still like to spend a couple of sone to one sessions getting you comfortable with the boats in the club and the local area with one of our experienced RYA instructors. Our Flagship vessel Nixie also requires additional training sessions to become competent on the larger size boat.

#### Can I roll my sessions over if I don't use them?

No unfortunately your unused sessions will not roll over to the next month.

#### What happens if I damage a boat?

Members will be responsible to check over the boats thoroughly at the start of each session. Should they cause any damage through improper use they will be liable to meet the full cost of repairs.

### How far in advance can I book a session and can I cancel one if required?

Members are able to book sessions up to two months in advance.

Should you wish to cancel a session this can be done up to 24 hours in advance and your allowance returned. If cancelled within 24 hours and another member books up the slot the credit would also be returned.

### Can I share a membership with a family member/co Director?

Yes we offer a dual membership where two family members or co business owners can share a membership. There is a an additional annual fee for this of £1200

#### What is the minimum age for a membership?

All boat members must be aged 21 years or over to join the Gold Boat Membership or 25 years or over to join the Platinum Boat Membership

#### Can I use the boats in the winter months?

Yes absolutely. With some warm gear on, a relaxed speed limit through the Harbour Nov – March, and much less traffic out on the water, some of the best days on the sea can be through this time of year. The boats will be scheduled for maintenance through the winter months so will not always be available during this period.

### **FAQS**

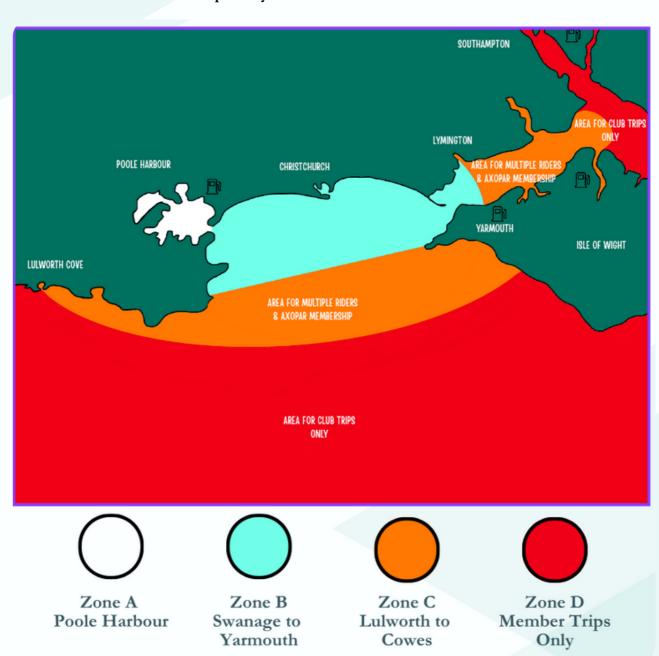
#### Where can I take the boats?

Please see chart below in terms of operating areas which correlate to the areas shown next to vessel in the Fleet section above. Members are always encouraged to build experience before going to far afield. Our member trips are a great way of exploring further afield in the comfort of an experienced instructor onboard. We also have an active whatsapp group all members can join when which is a great way to share information, tips or see if anyone else wants to join you for a trip out.

Zone A - Poole Harbour - All Boats

Zone B - Swanage - Yarmouth - All boats excluding Poppy

Zone C - Lulworth to Cowes - Axopar only



## NEXT STEPS TO SIGN UP AND START YOUR ADVENTURES

1

DROP US AN EMAIL TO CONFIRM YOU WOULD LIKE TO JOIN AND WHAT MEMBERSHIP YOU WOULD LIKE TO GO FOR?

2

WE WILL SEND A LINK FOR YOU TO PICK A DATE AND BOOK ONTO ONE OF OUR RYA POWERBOAT LEVEL 2 COURSE. IF YOU HAVE ALREADY COMPLETED THIS WE WILL BOOK YOU STRAIGHT IN FOR AN INDUCTION.

3

COMPLETE YOUR RYA POWERBOAT LEVEL 2 COURSE & INDUCTION TO BECOME COMPETENT IN USING THE BOATS AND LEARN HOW THE CLUB WORKS.

4

START ENJOYING OUR FLEET OF BOATS & EVENTS WITH YOUR FRIENDS, FAMILY AND OTHER MEMBERS.

### STILL LIKE TO LEARN MORE?

WE'D LOVE TO WELCOME YOU DOWN TO MEET THE TEAM AND HAVE A CLOSER LOOK OVER THE FLEET.

# THE SMARTER WAY TO ENJOY THE WATER

www.New-Wave.Club info@new-wave.club 01202 028 031

